



TotemGuard™

Product Testimony

Ministry of Agriculture and Food Policy, Regional Government of Galicia

Profile of the Organization

The Ministry of Agriculture and Food Policy is responsible for all the policies that affect agriculture and the rural community for the region of Galicia. They are headquartered in Santiago de Compostela and have delegations in each of the four Galician provinces. The IT Services division is located in Santiago, from where the ministry's entire IT network is managed.

Objective

The Ministry needed an automated tool for taking the hardware and software inventory of all its machines in all locations, as well as for preparing automated reports on the inventory and machine use, and for installing software remotely. They were looking for a solution that permitted them to know and control all the software and hardware within their organization, at the same time minimizing the time and travel necessary in undertaking these activities.

The Evaluation

During the process of evaluation for this project, they considered several products available in the marketplace (principally Centennial Discovery, Enco Software and Alchemy labs), but in the end they decided upon NetSupport DNA pack 4, a global solution that includes software and hardware inventory, control of licenses, metering of internet and application usage and software distribution.

The Winner and Its Advantages

The determining factors behind the selection of NetSupport DNA pack 4 were:

- Excellent sales and technical support in Spanish, from Spain
- Absence of hidden costs of installation and maintenance
- Low Total Cost of Ownership (TCO) arising from being a very easy and intuitive solution to manage
- Better control of installed applications, with the ensuing cost savings
- Time saved in software installation

Comments

"NetSupport DNA not only has satisfied all our initial requirements, but the Spanish distributor, TotemGuard, has provided us with excellent support throughout the entire selection, testing and installation of the product."

"NetSupport DNA pack 4 has allowed us to better manage our IT assets and to optimize our resources, which as a result has led to economic savings."

TotemGuard™

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